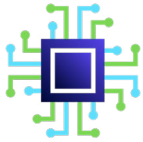




WHITE OAK SECURITY

CASE STUDY



THE CLIENT

Our client is a well-known technology company that has spent the last hundred years growing & evolving to meet the ever-changing needs of the financial services industry. Recent years have seen a dramatic increase in the speed of that evolution & our client has taken full advantage of the internet to provide more services & products to their 4 million+ clients.

CUSTOM SECURITY TESTING & TAILORED PENTESTING

THEIR CHALLENGE

Because of this rapid expansion and evolution, the client required a partner that could assist them to quickly mature their security testing program as they were evolving their broader business - incorporating new requirements and new security challenges into the program and preparing them (and their clients) for future security challenges.

They required a trusted security testing partner to deliver deep, technical testing and actionable insights. Their previous partner was unable to keep up with their needs as the business evolved. Our client also required a partner that had a strong reputation in the industry. Trust and credibility are vital in the finance industry.

As our client continued their rapid growth and evolution, they needed a true partner they could trust - one whose client service, reputation, and penetration skill level would stand up to scrutiny.

They needed White Oak Security.

CASE STUDY

WHITE OAK SECURITY SOLUTIONS

At White Oak Security, we pride ourselves on getting to know our clients and creating a trusting relationship that expands beyond periodic testing engagements. We engaged with our client to understand the challenges, direction, and desired future state of their security program and how technical testing fits into that vision. Our testers understood that our client needed to react to a dynamic security landscape in a trust-centric industry. It was also critical to provide guidance that fit our client's needs. That meant tailoring our approach to our client and growing the testing program with them. In fact, we have consistently come back with new ideas and new testing opportunities as our client's program has evolved...

Due to the experience and depth of talent of White Oak Security's testing team - our client's assessors (both internal and external) understood that our client was actively maturing and growing both their security and compliance programs. They welcome the reports that we provide - as they trust the results. This has made for a much smoother relationship between the client's internal security team and compliance personnel. The reporting that White Oak Security delivers is clear, concise, and has actionable recommendations - which has given our client a leg-up on remediation and provides a platform to ease assessor review.

"White Oak Security does a really good job of getting to know their clients and actually being able to tailor certain types of testing or services to meet our needs. I may ask about certain services, like a 14-day red team test and they will come back with why a 7-day service is better for our security program or environment. They're honest about how they can best meet our needs."

DIRECTOR OF THREAT & VULNERABILITY MANAGEMENT
Technology Leader Within Financial Industry

RESULTS

CUSTOM APPROACH TO PENTESTING

White Oak Security works with the client to develop a customized testing approach that incorporates advanced testing engagements (such as Red Teaming & Threat Emulation), periodic deep-dive penetration testing of applications & infrastructure, & even addressed the needs of the client's audit & compliance teams.

UNDERSTANDING THE CLIENT'S NEEDS

In order to develop this customized approach, the client's security, IT teams, & White Oak Security work closely together prior to testing starting - we need to understand the broader goals of the team (& the company) & work together to build a plan to move the company to their security 'future state'.

CONSISTENCY IS BIG

The client is a huge fan of being able to do multi-year contracts with White Oak Security & our 'structured but flexible' approach to testing. The client's customers, assessors, & leadership trust our findings, reports, & expertise - plus, we are able to provide consistent, quality testing, & remediation guidance that everyone can understand & act on to move towards the shared vision.