



WHITE OAK SECURITY

CASE STUDY



THE CLIENT

Our client is an online e-commerce retail and financial credit service. Happy with our services, they recently signed another multi-year partnership with White Oak Security.

INNOVATIVE, ADAPTIVE, & CONSISTENT

THEIR CHALLENGE

Our client had a difficult time finding an information security testing partner that was able to fulfill their requirements. They were looking for an organization that could:

- Provide deep technical testing
- Looked beyond the technical aspects to test business logic issues
- Adapt to the changing nature of the security industry
- Tailor engagement to meet their specific objectives
- Deliver results in a manner that would provide value to both technical team members and non-technical executives concerned about corporate risk

Ultimately - they needed a partner that was innovative, adaptive, technically adept, had the experience to understand the security needs of online retail, and was effective at communicating to multiple groups within the organization...

They needed White Oak Security.

CASE STUDY

THE SOLUTION - WHITE OAK SECURITY

White Oak Security goes beyond providing penetration testing: we listen to our client's needs and work with their teams to understand the goals and objectives of any engagement or client relationship - we don't just worry about the **'how'**, we care about the **'why'**.

Our ability to be innovative by incorporating new techniques, new exploits, and new tools into our testing engagements allows us to keep up with a rapidly changing industry and gives our clients cutting-edge results.

In this case, the client feels that our consistently high level of execution and the multi-year partnership that we have established has made a tremendous difference - the overall process is very efficient, the interaction between our teams has been seamless, and our ability to understand the objectives behind security decisions has led to considerable improvements in their security program.

Given this, the client is now able to effectively track improvements to their application and infrastructure security. They are able to more efficiently engage and execute tests, which allows for more efficacious testing of important environments. They are able to fine-tune already deployed defensive tools to reduce risk across the organization. They have found a partner that is focused on their needs, has deep technical abilities, is constantly improving their techniques, and is able to communicate risk and remediation guidance to a range of critical audiences.

"Most firms have cookie-cutter, generic assessments, but White Oak Security is a partner (not a vendor) that understands our needs, goals, and objectives before discussing their services, process, or pricing. It's like working with an extension of my own team!"

CHIEF INFORMATION SECURITY OFFICER,
Financial Credit & eCommerce Retail

RESULTS

DEEP TECHNICAL SECURITY INSIGHT

White Oak Security's expertise and experience are critical to our clients staying secure.

ADAPTIVE, YET CONSISTENT

The client's unique needs require adaptation and innovation, yet they require a consistent partner in order to get the most out of their testing.

HIGH TOUCH, HIGH VALUE

The client doesn't want another 'vendor', they need someone that feels like an extension of their own team - a partner that can help pinpoint their needs and communicate results effectively to multiple audiences.